



Press Release – Phil Gugliotta  
June 22, 2007

**Extrinsic Announces Vice President of Sales**  
*Phil Gugliotta to Join Management Team*

**Durham, NC (July 22, 2007)** – Extrinsic, a consulting and recruiting firm specializing in ERP and IT projects, today announced Phil Gugliotta as Vice President of Sales. Gugliotta will direct and expand Extrinsic's US-based sales efforts.

"Adding Phil's two decades of experience to our team will help extend our reach and ensure we're delivering on service," said Mike Miller, president of Extrinsic. "He knows that our clients require immediate results from our professionally tested resources. Phil understands our business, our offerings and our standards. His direction will support our work as a flexible, strategic provider for ERP and enterprise-wide IT projects."

Gugliotta comes to Extrinsic having worked for Canon, Oracle and Headway. During his 13 years at Canon, he held various sales and management positions before leaving as Branch Director overseeing a \$30 million dollar New York City sales operation. At Oracle, Gugliotta secured and managed the sales process for clients such as the Port Authority of New York and New Jersey, New York Metropolitan Transportation Authority and FDNY. As Vice President of Sales for Headway, Gugliotta learned about the staffing and resource industry. This experience led to him opening and operating Topnotch Staffing Solutions, a regional staffing business in Long Island, New York.

Mr. Gugliotta holds a Bachelor of Science degree from Adelphi University.

**About Extrinsic:** [www.extrinsicllc.com](http://www.extrinsicllc.com)

Extrinsic is a consulting and recruiting firm specializing in ERP and IT projects. The company offers professional tested resources to project teams that require immediate results. Extrinsic's delivery of technically superior resources is distinguished by its proven experience with business critical projects, rigorous candidate qualifying processes and an unwavering commitment to understand and respond to its clients' needs. Combined with innovative service offerings, Extrinsic provides a flexible, strategic advantage for ERP and IT projects. The company's superior performance and excellence in client service has led to continuous growth of more than 100% each year since it was founded in 2004.

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